



Introduction Letter from our President

March 11th, 2019

Dear New SolaMist Dealer:

Welcome aboard!

We saw problems with the way mosquito misting systems are built and sold. While we aren't out to discourage the big expensive pro-installed backyard mosquito systems, we simply thought there had to be a more cost effective solution.

Here are the problems we wanted to fix:

Mistaway, MosquitoNix, Etc.

SolaMist

<p>Sticker Shock – 55 gallon drums full of chemical that require monthly maintenance and refills starting at \$2,500 and averaging \$4,500 nationally. (And \$200/mo. Maintenance)</p>	<p>MSRP \$499 \$50-\$70/mo. Concentrate usage <i>Also qualifies for the 30% federal solar rebate.</i> <i>Includes installation!</i></p>
<p>Toxicity – Pyrethrin and Permethrins are effective, but toxicity is still an issue. FDA is expected to regulate these chemicals any day now. You can't use it near lakes....and there are some scary reports about exposure for pregnant women</p>	<p>All Natural - Took us 2 years to find it, but we have all natural concentrates that actually kill mosquitoes, fleas, and ticks.</p>
<p>Permanent vs...– Once installed, it's permanent.</p>	<p>Portable SolaMist is portable and works great in remote areas like boat docks, kennels, camping, chicken coops, livestock pens....and backyard play areas of course</p>
<p>Requires service agreement</p>	<p>Easy online app purchases for more concentrate and makes it easy for customer to use</p>



Understand that the SolaMist system won't work for everyone. But think about this for a moment. When a homeowner is in their backyard, don't most stay within a 2500 sq. ft. area? Whether it's a pool area, grilling area, pergola seating area.... for the most part...the homeowner is relatively predictable.

But SolaMist is a real misting system with 90 feet of tubing (can be longer) and 20 nozzles that spray 6 – 10 feet. So it's a real misting system with some real advantages.

We're glad you chose to work with us. I am here at your disposal to help you any time.

A handwritten signature in black ink, appearing to read "Murray Smith", written in a cursive style.

Murray Smith
CEO